

REQUEST FOR PROPOSAL (RFP)

RFQ REFERENCE NUMBER	RFP 03-08-2023	
PROJECT NAME/ DESCRIPTION OF GOODS, WORK OR SERVICES	APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT THE STUDY “COST OF DOING CROSS-BORDER BUSINESS BY CROSS-BORDER FREIGHT OPERATORS ALONG NORTH-SOUTH CORRIDOR.	
COMPULSORY BRIEFING SESSION DETAILS	DATE	TIME
	N/A	N/A
RFQ CLOSING DETAILS	Date: 24 August 2023 Time: 11h00 a.m. Email: Quotes@cbrta.co.za	
RFQ VALIDITY PERIOD	60 Working days (Commencing from the official RFP closing date)	
ENQUIRIES	morwamoche.sekhukhune@cbrta.co.za	

PROSPECTIVE BIDDERS MUST REGISTER ON NATIONAL TREASURY’S CENTRAL SUPPLIER DATABASE PRIOR TO SUBMITTING BIDS.

SECTION A: SBD 1

PART A: INVITATION TO BID

SUPPLIER INFORMATION				
NAME OF BIDDER				
POSTAL ADDRESS				
STREET ADDRESS				
TELEPHONE NUMBER	CODE		NUMBER	
CELLPHONE NUMBER				
FACSIMILE NUMBER	CODE		NUMBER	
E-MAIL ADDRESS				
VAT REGISTRATION NUMBER				
SUPPLIER COMPLIANCE STATUS	TAX COMPLIANCE SYSTEM PIN:		OR	CENTRAL SUPPLIER DATABASE No: MAAA
B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE	TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No	B-BBEE STATUS LEVEL SWORN AFFIDAVIT		[TICK APPLICABLE BOX] <input type="checkbox"/> Yes <input type="checkbox"/> No
[A B-BBEE STATUS LEVEL VERIFICATION CERTIFICATE/ SWORN AFFIDAVIT (FOR EMES & QSEs) MUST BE SUBMITTED IN ORDER TO QUALIFY FOR PREFERENCE POINTS FOR B-BBEE]				
ARE YOU THE ACCREDITED REPRESENTATIVE IN SOUTH AFRICA FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES ENCLOSE PROOF]	ARE YOU A FOREIGN BASED SUPPLIER FOR THE GOODS /SERVICES /WORKS OFFERED?	<input type="checkbox"/> Yes <input type="checkbox"/> No [IF YES, ANSWER THE QUESTIONNAIRE BELOW]	
QUESTIONNAIRE TO BIDDING FOREIGN SUPPLIERS				
IS THE ENTITY A RESIDENT OF THE REPUBLIC OF SOUTH AFRICA (RSA)? <input type="checkbox"/> YES <input type="checkbox"/> NO				
DOES THE ENTITY HAVE A BRANCH IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO				
DOES THE ENTITY HAVE A PERMANENT ESTABLISHMENT IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO				
DOES THE ENTITY HAVE ANY SOURCE OF INCOME IN THE RSA? <input type="checkbox"/> YES <input type="checkbox"/> NO				

IS THE ENTITY LIABLE IN THE RSA FOR ANY FORM OF TAXATION?

YES NO

IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN IT IS NOT A REQUIREMENT TO REGISTER FOR A TAX COMPLIANCE STATUS SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 2.3 BELOW.

PART B :TERMS AND CONDITIONS FOR BIDDING

1. BID SUBMISSION:

- 1.1. BIDS MUST BE SUBMITTED BY THE STIPULATED TIME TO THE CORRECT EMAIL ADDRESS. LATE BIDS WILL NOT BE ACCEPTED FOR CONSIDERATION.
- 1.2. **ALL BIDS MUST BE SUBMITTED ON THE OFFICIAL FORMS PROVIDED–(NOT TO BE RE-TYPED) OR IN THE MANNER PRESCRIBED IN THE BID DOCUMENT.**
- 1.3. THIS BID IS SUBJECT TO THE PREFERENTIAL PROCUREMENT POLICY FRAMEWORK ACT, 2000 AND THE PREFERENTIAL PROCUREMENT REGULATIONS, 2017, THE GENERAL CONDITIONS OF CONTRACT (GCC) AND, IF APPLICABLE, ANY OTHER SPECIAL CONDITIONS OF CONTRACT.

2. TAX COMPLIANCE REQUIREMENTS

- 2.1 BIDDERS MUST ENSURE COMPLIANCE WITH THEIR TAX OBLIGATIONS.
- 2.2 BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VERIFY THE TAXPAYER’S PROFILE AND TAX STATUS.
- 2.3 APPLICATION FOR TAX COMPLIANCE STATUS (TCS) PIN MAY BE MADE VIA E-FILING THROUGH THE SARS WEBSITE WWW.SARS.GOV.ZA.
- 2.4 BIDDERS MAY ALSO SUBMIT A PRINTED TCS CERTIFICATE TOGETHER WITH THE BID.
- 2.5 IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE TCS CERTIFICATE / PIN / CSD NUMBER.
- 2.6 WHERE NO TCS PIN IS AVAILABLE BUT THE BIDDER IS REGISTERED ON THE CENTRAL SUPPLIER DATABASE (CSD), A CSD NUMBER MUST BE PROVIDED.
- 2.7 NO BIDS WILL BE CONSIDERED FROM PERSONS IN THE SERVICE OF THE STATE, COMPANIES WITH DIRECTORS WHO ARE PERSONS IN THE SERVICE OF THE STATE, OR CLOSE CORPORATIONS WITH MEMBERS PERSONS IN THE SERVICE OF THE STATE.”

NB: FAILURE TO PROVIDE / OR COMPLY WITH ANY OF THE ABOVE PARTICULARS MAY RENDER THE BID INVALID.

SIGNATURE OF BIDDER:

.....

CAPACITY UNDER WHICH THIS BID IS SIGNED:

.....

DATE:

.....

SECTION B: TERMS OF REFERENCE

1. Introduction to C-BRTA

The Cross-Border Road Transport Agency (C-BRTA) is PFMA Schedule 3A Agency established through the Cross-Border Road Transport Act 4 of 1998 and provides advice, regulation, facilitation and law enforcement in respect of commercial cross border road transportation. The Act gives the C-BRTA mandate to licence commercial cross border road transport operators by issuing permits to operate. The provision of cross-border transport services in South Africa is subject to the provisions of the Cross-Border Road Transport Act. In terms of the Act, any person or organisation wishing to provide cross-border transport services must apply to the Cross-Border Road Transport Agency's Regulatory Committee for a Permit to conduct cross-border business.

The Cross-Border Road Transport Agency's (C-BRTA) thus exists, amongst others, to improve the flow of passengers and freight road transport in the region, introduce regulated competition in cross-border road transport, reduce operational constraints for the cross-border road transport industry, provide oversight and monitoring functions, and to improve the unimpeded transport flow by road of freight and passengers.

2. General rules and instructions

- 2.1. Bidders or their agents shall not make any news releases concerning this RFQ or the awarding of the same or any resulting agreement(s) without the consent of, and then only in co-ordination with, C-BRTA and its Client.
- 2.2. Any bidder who has reasons to believe that the RFQ specification is based on a specific brand must inform C-BRTA within five (5) days after the publication of the RFQ.
- 2.3. This RFB is subject to Government Procurement: General Contract Conditions – July 2011, Special Contract Conditions and any other contract conditions to be finalised during contracting.

3. Instructions for submitting bids

- Bidders should submit their bid responses strictly to Quotes@cbrta.co.za. Bid responses received outside this email address will NOT be considered.

- Bid responses will NOT be considered if submitted after the closing date and time.

4. RFQ Returnable

4.1. Bidders shall submit response in accordance with the response format below. Failure to do so shall result in the rejection of the bidder's RFQ response.

4.2. Schedule Index:

- Schedule 1:** Completed and signed SBD 1
- Schedule 2:** Central Supplier Database (CSD) Registration Report
- Schedule 3:** Bidder's Tax Compliance System PIN and / or valid Tax Clearance Certificate (TCC)
- Schedule 4:** Sworn Affidavit or valid B-BBBEE Certificate
- Schedule 5:** Completed and signed SBD 4 – Bidder's Disclosure
- Schedule 6:** Completed and signed SBD 6.1 – Preference Points Claim
- Schedule 7:** Pricing / Costing

SECTION C: SCOPE OF WORK/SERVICES

TERMS OF REFERENCE FOR THE APPOINTMENT OF A SERVICE PROVIDER TO CONDUCT THE STUDY “COST OF DOING CROSS-BORDER BUSINESS BY CROSS-BORDER FREIGHT OPERATORS ALONG NORTH-SOUTH, TRANS-KALAHARI AND MAPUTO CORRIDORS.”

1. PURPOSE OF THE PROJECT

The purpose of this project is to establish the factors that affect the cost of doing business by the cross-border freight operators along the North-South corridors. The overall objectives of this project are to:

- i. Assess the factors that affect high costs of doing in the cross-border road `freight transport;
- ii. Estimate costs of doing cross-border road transport business on the North-South corridor;
- iii. Analyse time and cost to clear the goods associated with different border related agencies; and
- iv. Recommend interventions and solutions.

2. BACKGROUND

The purpose of this submission is to request approval for the service provider to conduct the study “cost of doing cross-border business by cross-border freight operators along the North-South, Trans-Kalahari, and Maputo corridors.”

Cross-border road transport industry in the Southern Africa Development Community (SADC) region has experienced substantial growth in previous years. Empirical evidence has shown that high operational costs, poor regulations, high transport costs and high levels of uncertainty have increased the cost of doing business in the SADC region. Such limitations have undermined the role of the region as an investment hub for the global community and more importantly its role in terms of responding to its key policy imperatives such as unemployment, inequality, and poverty.

This study was conducted during the 2021/22 financial year to assess the factors that affect high costs of doing in the cross-border road `freight transport, and furthermore develop a cost estimation model for doing cross-border road transport business on the North-South (NSC),

Trans-Kalahari, and Maputo corridors which pursued to enhance cross-border road transport environment.

The previous studies conducted by the C-BRTA showed that the factors affecting cross-border freight transport in the cost of doing business in the region vary which can be attributed to the fact that the model for determining operating costs differs substantially between different sizes of the truck. This was largely attributed to the fact that operating costs relating to maintenance costs, fuel consumption, insurance costs and truck utilisation differ based on capability of the truck.

3. INFORMATION TO BE CONTAINED IN THE REPORT

The report shall contain the following:

- a) Time spent by cross-border truck from point of origin to the destination, and in reverse journey;
- b) Time spent by cross-border truck along the corridor: roadblock, truck-stop, weighbridges, toll plazas, road construction work, etc. , and in reverse journey;
- c) Time spent by cross-border truck at the border precinct for: freight forwarders, clearing agents, customs, port health, agriculture, immigration, and in reverse journey;
- d) Time spent upon arrival at the border precinct and upon exiting the border precinct to another border precinct the neighbouring country, and in reverse journey; and
- e) Detailed expenses (specify where money was spent) incurred during the cross-border journey to and from including bribes if they were syphoned.

4. SCOPE OF WORK

4.1. Scope

The scope of this work shall originate from the following corridor to and on return journeys – along the North-South corridor connects the South African port of Durban to Lusaka (Zambia) through Beitbridge border post in Zimbabwe and Lubumbashi (DRC), though the last leg from Lusaka to Lubumbashi can be suspended for this project.

4.2. Duration

The appointed service provider will be required to complete the works within a period of 5 months from the date of appointment.

5. EXPECTED OUTCOMES / DELIVERABLES

The expected timeline for the entire project period will be approximately five (5) months: three (3) months to complete the fieldwork and initial report (estimated month 1 to month 3); and two (2) months to finalise all reports and participation in the dissemination of findings (month 4 and month 5). Finalisation of the research design with the service provider should begin as soon as possible after signing the contract with the inception report due within five days after that meeting.

Once the contract is awarded, the deliverables detailed in the following table will be presented to the Research Technical Team by the selected service provider. It is important to note that the deliverables will be submitted in English as outlined below. The exact dates will be determined by the selected service provider and the deliverables are intended to be evidence or confirmation that the activities were completed successfully.

Note: Regular coordination meetings will be held throughout the duration of the contract.

Deliverable Description	List of Deliverables	Expected Date
<p>Deliverable 1: Inception Report Based on the kick-off consultation session, the service provider must finalise a work plan to carry out the research activities.</p>	<ol style="list-style-type: none"> 1. Updated work plan, including a detailed program to guide the on-field/fieldwork. 2. Recruitment plan of the corridors. 	Inception Report Workplan: One week after signing contract
<p>Deliverable 2: Data collection The service provider must implement data collection activities per the approved work plan.</p>	<ol style="list-style-type: none"> 1. Submit final sampling and data collection plan, question list, and reporting templates. 2. Submit fortnightly progress reports, per the agreed format. 	Month 1 to Month 3
<p>Deliverable 3: Initial Findings The service provider must deliver an oral presentation of initial findings and recommendations.</p>	<ol style="list-style-type: none"> 1. Initial data analysis including challenges, opportunities and recommendations delivered in the format of a presentation using MS PowerPoint (Progress report). 	Month 4
<p>Deliverable 4: Final Report The service provider must deliver a draft report for review, an oral presentation of findings and recommendations, and a final report with the transfer of all collected data to the Project leader.</p>	<ol style="list-style-type: none"> 1. Draft data analysis report including waiting times/delays, challenges, opportunities, and recommendations. 2. Final approved data analysis report including executive summary. 3. Presentation of the findings using Ms PowerPoint. 	Month 5

Important Consideration: Each and every one of the documents used will become property of the C-BRTA, and any subsequent distribution will require authorisation from the C-BRTA.

6. REQUIRED QUALIFICATIONS/ TECHNICAL SPECIFICATIONS

Africa and have been in operation for at least three years with a proven track record in conducting transport/cross-border road transport related research in South Africa. The bidder must have a team composed of people with strong leadership skills, experience in qualitative and quantitative assessments, study design, data collection and analysis, and technical competence in the key activities of the road transport project. In particular, proposed key personnel should have the following qualifications but not limited to:

- At least five years of proven experience in researching road transport/cross-border road transport programmes and an academic qualification of at least a bachelor's degree in relevant fields;
- Experience in qualitative and/or quantitative data collection, statistics/econometrics such as random sampling tests, regression, questionnaire design, etc., and qualitative and/or quantitative data analysis tools (as SPSS, STATA and any other);
- Experience in monitoring and evaluation projects and proven experience in carrying out initial evaluations, intermediate and final evaluations; and
- Experience in the collection of qualitative data evaluation and analysis designs, English report writing and supervisory capacities of each of these competences.

7. PRICE OFFER

Quotations in response to this RFQ/ToR must be priced on a fixed-price, all-inclusive basis, including delivery and all other costs (travel, transport, lodging, etc.). Pricing must be presented in Rands (ZAR) Microsoft Excel, unlocked, and with formulas intact. Offers must remain valid for not less than ninety (90) calendar days after the offer deadline. Bidders are requested to provide quotations.

8. EVALUATION PROCEDURES AND CRITERIA

Bidders will be evaluated based on their ability to respond to the approach and methodology, core services, and specific tasks. Within the technical response, Bidders should include information which will allow the C-BRTA to adequately assess the following:

Evaluation Criteria	Points
Preference Points 80/20	
80 points =	
20 points =	
100 points = Functionality	
Functionality (Take note: Supplier who fails to obtain a score of 60 points or more in the functionality phase shall not be considered for further evaluation on Price and BEE.	

<p>Contextual Framework and Technical Understanding: Bidder demonstrates a comprehensive understanding of ToR, cross-border road transport industry, and a comprehensive understanding of the research goals.</p> <p>0 = The requirements of the ToR and the industry not addressed at all.</p> <p>1 = Requirements of the ToR and the industry partially addressed</p> <p>2 = Requirements of the ToR and the industry partially addressed but not convincing.</p> <p>3 = Requirements of the ToR and the industry addressed well.</p> <p>4 = Requirements of the ToR and the industry addressed well and convincingly</p> <p>5 = Requirements of the ToR and the industry addressed well, and additional value added</p>	20
---	----

<p>Management and Personnel: Bidder proposes an adequate, yet efficient, staff and management structure. The key personnel with satisfactory qualifications to lead this assignment. Table of activities is reflective of the technical approach and activity description.</p> <p>a) Experience of the company (15 points – to be measured by numbers of projects and reference letters)</p> <ul style="list-style-type: none"> • Bidders must demonstrate relevant experience and track record in conducting stakeholder management strategy, policy, and plan development services. • They must provide details of strategy development they previously conducted and successfully completed over the last 5 years. <p>The information required should include <u>client name</u>, <u>project scope</u>, <u>description and relevance to the tendered project</u>, <u>project cost</u> as well as <u>duration of project</u> (indicate start and end date).</p> <p>The following table template is to be used to indicate the details for the past performance of the organisation:</p> <table border="1" data-bbox="183 1422 1276 1747"> <thead> <tr> <th>Client Name</th> <th>Project Scope</th> <th>Project Description</th> <th>Project Cost</th> <th>Duration of Project</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td><td> </td><td> </td></tr> </tbody> </table> <p><i>Points allocation guide:</i></p> <table border="1" data-bbox="183 1769 1276 1904"> <thead> <tr> <th>More than relevant 5 projects</th> <th>3-4 relevant projects</th> <th>1-2 relevant projects</th> <th>0 relevant projects</th> </tr> </thead> <tbody> <tr> <td>15 points</td> <td>10 points</td> <td>5 points</td> <td>0 points</td> </tr> </tbody> </table> <p>b) Experience of the project team (25 points – to be measured through CVs of the team and number of years of experience)</p> <ul style="list-style-type: none"> • Bidders must include the following details: 	Client Name	Project Scope	Project Description	Project Cost	Duration of Project																															More than relevant 5 projects	3-4 relevant projects	1-2 relevant projects	0 relevant projects	15 points	10 points	5 points	0 points	20
Client Name	Project Scope	Project Description	Project Cost	Duration of Project																																								
More than relevant 5 projects	3-4 relevant projects	1-2 relevant projects	0 relevant projects																																									
15 points	10 points	5 points	0 points																																									

✓ Personnel CVs including qualifications. ✓ Description of experience related to the project			
More than 8 years	6 to 8 Years	3 to 5 Years	Less than 3 Years
25 points	20 points	15 points	0 points

<p>Approach and Methodology: Bidder provides approach and methodology to be followed in the project, and in the reporting.</p> <p>Approach and Methodology (to be measured by assessment of proposal to render the service, action plans, etc.)</p>			40
Excellent	<ul style="list-style-type: none"> Beyond meeting the “Good” rating, the bidder exceptionally demonstrated the approach and methodology, ability, experience, skills, resource, and quality measures required to successfully provide the services deliverables in an innovative and efficient way within the required timelines. The proposal details ways to improve the project outcomes/deliverables and the quality of the outputs. The sequencing and timing of the activities are very well defined, indicating that the bidder has optimized the use of resources and the work plan/project plan that permits flexibility to accommodate risks and contingencies planned for. <p>Response identifies factors that will offer potential added value with supporting evidence relevant to the Terms of Reference or deliverables.</p>	31-40	
Good	<ul style="list-style-type: none"> Satisfies the requirement. The methodology is specifically tailored to address all terms or reference, project objective and requirements; and is sufficiently flexible to accommodate changes that may occur during execution. Bidder demonstrated the ability, understanding, experience, skills, resource, and quality measures required to provide the goods and services within the required timelines. <p>There is a fair degree of detail that facilitates understanding of the proposed terms of reference.</p>	21-30	
Poor	<ul style="list-style-type: none"> The proposed approach and methodology 	10-20	

	<p>are poor and unlikely to satisfy the project objectives or requirements. The bidder's approach to the project is mis aligned to some part of the requirements.</p> <ul style="list-style-type: none"> The bidder fails to address all important areas highlighted on the scope of work, and/or deliverables. <p>Methodology fails to address the requirements with little or no supporting evidence relating to the terms of reference.</p>		
Unacceptable or non-responsive	<p>Bidder failed to:</p> <ul style="list-style-type: none"> Provide methodology with the submission. Provided irrelevant methodology which is not aligned to the scope of work with little or no supporting evidence. <p>Information provided is insufficient to demonstrate the understanding, ability, experience, skills, resource & quality measures required to provide the services.</p>	0	

<p>Skills Transfer</p> <ul style="list-style-type: none"> Plan demonstrating how the appointed service provider will involve identified officials in the process as part of on-the-job training <p>Points allocated guide:</p> <p>0 = No indication of skills transfer</p> <p>1 - 5 = Some skill development included in proposal but not well thought through</p> <p>6 - 10 = Well thought through strategy of how they would empower available staff on the evaluation</p> <p>11 - 15 = Interesting/innovative model for empowering staff in the evaluation</p>	10
--	-----------

<p>Cost Proposal: The proposed costs are reasonable, clear, and structured to achieve all activities on time. The ability to commit to higher numbers of freight operators/trucks interviews within the budget threshold will be viewed favourably.</p>	10
--	-----------

Total Score: 100

Please note that if there are significant deficiencies regarding responsiveness to the requirements of this RFQ/ToR, an offer may be deemed “non-responsive” and thereby disqualified from consideration. The C-BRTA reserves the right to waive immaterial deficiencies at its discretion.

Best-offer quotations are requested. It is anticipated that award will be made solely on the basis of these original quotations. However, the C-BRTA reserves the right to conduct any of the following:

- Minimum requirement: Service providers should be required to meet the minimum scores for each element as well as the overall minimum score (60 points), based on the average of scores awarded by the evaluation panel members.
- Proposals should clearly address the project description and the functional evaluation criteria mentioned above.
- The C-BRTA may conduct negotiations with and/or request clarifications from any offeror prior to award.
- While preference will be given to offerors who can address the full technical requirements of this RFQ, the C-BRTA may issue a partial award or split the award among various suppliers, if in the best interest of the project.
- The C-BRTA may cancel this RFQ/ToR at any time.
- The C-BRTA, at its sole discretion, will make a final decision on the protest for this procurement.

9. ON SUBMISSION OF OFFERS

You are requested to submit signed and dated offers to the office specified in this solicitation at or before the exact time specified in this solicitation. Offerors must provide the following information on official letterhead:

- f) The RFQ/ToR number;
- g) The name, addresses (street, email, other), and telephone number of the bidder;
- h) Brief qualifications of the organization or firm and its capacity to fulfil the technical specifications including corporate capabilities;
- i) Proof of eligibility to work and or registration in South Africa.
- j) Overview of the management structure, including brief bios or CVs of key personnel (staff or consultants) who will actually undertake the work. Further interviews with key staff are likely to ascertain fit;
- k) Past performance information: include recent and relevant contacts for the same or related items and other references (including points of contact with telephone numbers and email addresses);
- l) Concept note demonstrating the bidder's research approach and understanding, including:

- Contextual Framework: Demonstrate your overall understanding of cross-border road transport industry in the SADC region.
- Technical Approach: Provide feedback on the initial research design including the methodology, sampling, and key questions.
- Justification: a justification for why the bidder is best suited to implement this scope of work.

m) A detailed work plan outlining each task and accompanying timeframe, including proposed delivery dates for each deliverable (i.e., draft, and final products) which follows the expected activities and deliverables described in in the Scope of Work.

It is expected that contract will be awarded to the responsive applicant whose offer has the highest evaluation score and offers best value. The C-BRTA reserves the right to make an award based on initial submission. The C-BRTA reserves the right to make no award if it is determined that the offers submitted do not satisfy the needs of the Agency. Offers shall be submitted via email and received no later than on the closing date and time. Offers received after the specified time and date will be considered late and will be considered only at the discretion of the Agency. All written proposals submitted must be valid for a period of not less than ninety (90) calendar days from the stated closing date.

PRICING SCHEDULE

SECTION D: STANDARD BIDDING DOCUMENTS

BIDDER'S DISCLOSURE

SBD4

1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

2. Bidder's declaration

- 2.1 Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest¹ in the enterprise, employed by the state? **YES/NO**
- 2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.
-

¹ the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

Full Name	Identity Number	Name of State institution

2.2

Do you, or any person connected with the bidder, have a relationship with any person who is employed by the procuring institution? **YES/NO**

2.2.1 If so, furnish particulars:

.....

2.3 Does the bidder or any of its directors / trustees / shareholders / members / partners or any person having a controlling interest in the enterprise have any interest in any other related enterprise whether or not they are bidding for this contract?

YES/NO

2.3.1 If so, furnish particulars:

.....

3 DECLARATION

I, the undersigned, (name)..... in submitting the accompanying bid, do hereby make the following statements that I certify to be true and complete in every respect:

- 3.1 I have read and I understand the contents of this disclosure;
- 3.2 I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;
- 3.3 The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However, communication between partners in a joint venture or consortium will not be construed as collusive bidding.
- 3.4 In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.
- 3.5 The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
- 3.6 There have been no consultations, communications, agreements or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.

3.7 I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.

..... Signature Date
..... Position Name of bidder

SBD 6.1

PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2022

This preference form must form part of all tenders invited. It contains general information and serves as a claim form for preference points for specific goals.

NB: BEFORE COMPLETING THIS FORM, TENDERERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF THE TENDER AND PREFERENTIAL PROCUREMENT REGULATIONS, 2022

1. GENERAL CONDITIONS

- 1.1 The following preference point systems are applicable to invitations to tender:
 - the 80/20 system for requirements with a Rand value of up to R50 000 000 (all applicable taxes included); and
 - the 90/10 system for requirements with a Rand value above R50 000 000 (all applicable taxes included).
- 1.2 The applicable preference point system for this tender is the **80/20** preference point system.

- 1.3 Points for this tender (even in the case of a tender for income-generating contracts) shall be awarded for:
- (a) Price; and
 - (b) Specific Goals.

1.4 The maximum points for this tender are allocated as follows:

	POINTS
PRICE	80
SPECIFIC GOALS	20
Total points for Price and SPECIFIC GOALS	100

- 1.5 Points for specific goals for this tender will be allocated on the basis B-BBEE Status Level as shown in Table 1 below.
- 1.6 In order to claim points for specific goals, bidders must submit B-BBEE Certificate and/or sworn affidavit, as the case may be.
- 1.7 Failure on the part of a tenderer to submit proof or documentation required in terms of this tender to claim points for specific goals with the tender, will be interpreted to mean that preference points for specific goals are not claimed.
- 1.8 The organ of state reserves the right to require of a tenderer, either before a tender is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the organ of state.

2. DEFINITIONS

- (a) **“tender”** means a written offer in the form determined by an organ of state in response to an invitation to provide goods or services through price quotations, competitive tendering process or any other method envisaged in legislation;
- (b) **“price”** means an amount of money tendered for goods or services, and includes all applicable taxes less all unconditional discounts;
- (c) **“rand value”** means the total estimated value of a contract in Rand, calculated at the time of bid invitation, and includes all applicable taxes;
- (d) **“tender for income-generating contracts”** means a written offer in the form determined by an organ of state in response to an invitation for the origination of income-generating contracts through any method envisaged in legislation that will result in a legal agreement between the organ of state and a third party that produces revenue for the organ of state, and includes, but is not limited to, leasing and disposal of assets and concession contracts, excluding direct sales and disposal of assets through public auctions; and
- (e) **“the Act”** means the Preferential Procurement Policy Framework Act, 2000 (Act No. 5 of 2000).

3. FORMULAE FOR PROCUREMENT OF GOODS AND SERVICES

3.1. POINTS AWARDED FOR PRICE

3.1.1 THE 80/20 OR 90/10 PREFERENCE POINT SYSTEMS

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ P_s = 80 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) & \mathbf{or} & P_s = 90 \left(1 - \frac{P_t - P_{min}}{P_{min}} \right) \end{array}$$

Where

- P_s = Points scored for price of tender under consideration
 P_t = Price of tender under consideration
 P_{min} = Price of lowest acceptable tender

3.2. FORMULAE FOR DISPOSAL OR LEASING OF STATE ASSETS AND INCOME GENERATING PROCUREMENT

3.2.1. POINTS AWARDED FOR PRICE

A maximum of 80 or 90 points is allocated for price on the following basis:

$$\begin{array}{ccc} \mathbf{80/20} & \mathbf{or} & \mathbf{90/10} \\ P_s = 80 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) & \mathbf{or} & P_s = 90 \left(1 + \frac{P_t - P_{max}}{P_{max}} \right) \end{array}$$

Where

- P_s = Points scored for price of tender under consideration
 P_t = Price of tender under consideration
 P_{max} = Price of highest acceptable tender

4. POINTS AWARDED FOR SPECIFIC GOALS

4.1. In terms of Regulation 4(2); 5(2); 6(2) and 7(2) of the Preferential Procurement

Regulations, preference points must be awarded for specific goals stated in the tender. For the purposes of this tender the tenderer will be allocated points based on the goals stated in table 1 below as may be supported by proof/ documentation stated in the conditions of this tender:

- 4.2. In cases where organs of state intend to use Regulation 3(2) of the Regulations, which states that, if it is unclear whether the 80/20 or 90/10 preference point system applies, an organ of state must, in the tender documents, stipulate in the case of—
- (a) an invitation for tender for income-generating contracts, that either the 80/20 or 90/10 preference point system will apply and that the highest acceptable tender will be used to determine the applicable preference point system; or
 - (b) any other invitation for tender, that either the 80/20 or 90/10 preference point system will apply and that the lowest acceptable tender will be used to determine the applicable preference point system,
- then the organ of state must indicate the points allocated for specific goals for both the 90/10 and 80/20 preference point system.

Table 1: Specific goals for the tender and points claimed are indicated per the table below.

Note to tenderers: The tenderer must indicate how they claim points for each preference point system. Thus, tenderers are required to indicate number of points in line with their B-BBEE Status Level and Ownership

No	The specific goals allocated points in terms of this tender	Number of points allocated (80/20 system)	Means of verification	Number of points claimed (80/20 system) (To be completed by the tenderer)
A	BBBEE Level 1 - 4	10	BBBEE or Sworn affidavit submitted with the bid	
B	Women owned Enterprises	5	Central Supplier Database	
C	Enterprises owned by Disable people	5	Medical report	
D	Total point claimed	D= A + B + C		

5. SUBMISSIONS BY CONSORTIUMS AND JOINT VENTURES

- 5.1 If a submission is made by a consortium or Joint Venture, the points claimed for ownership must be detailed separately on an attachment showing the following:
- The percentage (%) of the contract allocated to each JV member or consortium member. This should also be included in an agreement to be made available on request by C-BRTA
 - The percentage ownership by race category of each JV member or consortium member in each of the specific goals relevant to this bid.
 - The total points claimed will be the sum of the percentage contract allocation for each partner multiplied by the percentage weighting for the race category, multiplied by the percentage ownership in the relevant specific goal.

6. DECLARATION WITH REGARD TO COMPANY/FIRM

6.1. Name of company/firm.....

6.2. Company registration number:

6.3. TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
 - One-person business/sole propriety
 - Close corporation
 - Public Company
 - Personal Liability Company
 - (Pty) Limited
 - Non-Profit Company
 - State Owned Company
- [TICK APPLICABLE BOX]

6.4. I, the undersigned, who is duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the specific goals as advised in the tender, qualifies the company/ firm for the preference(s) shown and I acknowledge that:

- i) The information furnished is true and correct;
- ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form;
- iii) In the event of a contract being awarded as a result of points claimed as shown in paragraphs 1.4 and 4.2, the contractor may be required to furnish documentary proof to the satisfaction of the organ of state that the claims are correct;
- iv) If the specific goals have been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the organ of state may, in addition to any other remedy it may have –
 - (a) disqualify the person from the tendering process;
 - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;

- (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
- (d) recommend that the tenderer or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, be restricted from obtaining business from any organ of state for a period not exceeding 10 years, after the *audi alteram partem* (hear the other side) rule has been applied; and
- (e) forward the matter for criminal prosecution, if deemed necessary.

.....
SIGNATURE(S) OF TENDERER(S)

SURNAME AND NAME:

DATE:

ADDRESS:

.....

.....

.....

.....